

Texas Gulf Coast Ceramics Society

February 2004 Newsletter

The local Duncan distributor now is Texas Art Supply in Houston. Shop Owners - If you haven't purchased anything from them for awhile, you might have to apply for dealer discounts.

In Star Decal Party

Mary Lou's Ceramics will be hosting a decal party featuring In Star decals February 23, 2004 beginning at 10am. Please contact Robin (281) 998-9987 for more details.

From the Dogwood Ceramics Website

The contents of this page are compiled by Dogwood Ceramic Supply from the Duncan Sales Bulletin, dated January 29, 2004, as well as other printed materials provided by Duncan Enterprises.

The Duncan Color Line Rationalization 2004

As the market constantly changes we realize that in order to keep our color line current and profitable for Duncan and all our distributors and dealers, we must review the color palettes and product lines.

Our goal is to provide you with the most sought after color choices while maintaining the integrity of our "Balanced Palette". In order to reflect these changes, we will produce new support materials throughout 2004. We made sure that the balanced palette remains virtually untouched with minimal eliminations.

The Duncan "Balanced Palette"

Ease of use and selection of color begins with having a full range of choices and ends with having the color placed in a fashion that facilitates easy choices for the consumer.

What you will continue to find with the Duncan Rationalized Color Lines is that they are complete, with little or no duplication, allowing opportunity for sell through and to maximize profits of the resale dealer.

Changes

Underglaze

EZ Strokes

6 colors (EZ 029, 045, 046, 049, 060 and 062) are being discontinued in all sizes offered.

CoverCoats

No changes in 2oz or pint sizes.

Concepts

The 6 colors in the Wash Series (CN 001, 002, 003, 004, 005, 006) are being discontinued in all sizes.

The 12 colors in the Flannel Series (CN 611, 613, 621, 623, 631, 633, 641, 643, 651, 653, 661 and 663) are being discontinued in all sizes.

Glazes

Specialty Products

The 2oz size of SY 545 Patch-A-Tatch is being discontinued, as well as the 8oz size of SY 547 Wax Resist.

SY 555 Write & Peel and SY 556 Dipping Glaze Thickener are being discontinued.

Stonewashed Glazes

The entire line of Stoneware Glazes are being discontinued in all sizes.

River Rock Glazes

The entire line of River Rock Glazes are being discontinued in all sizes.

Sandstars Textured Glazes

The entire line of Sandstars Textured Glazes are being discontinued in all sizes.

Satin Glazes

Major changes to the line of Satin Glazes. SN 351 Satin Clear is being kept in all sizes, except 50 gallon size.

SN 352 White is being discontinued in 5 gallon and 50 gallon sizes only.

SN 355 Orange Fizz is being discontinued in gallon and larger sizes.

All other colors and sizes of Satin Glazes are being discontinued.

Courtyard Glazes

The entire line of Courtyard Glazes are being discontinued in all sizes.

Envision Glazes

IN 1046 Harbor is being discontinued in all sizes.

Only IN 1001, 1001d, 1100, 1634, 1653 and 1781 are being kept in the gallon sizes, all other colors are being discontinued in gallon sizes.

High-Fire Glazes

The entire line of High-Fire Glazes are being discontinued in all sizes.

NonFired Products

Sparklers

5 colors of the SG series (883, 884, 885, 886 and 887) are being discontinued.

Ultra Metallics

2 colors of the UM series (960 and 961) are being discontinued.

Granite Stones

10 colors of the GS series (944, 947, 951, 952, 953, 954, 955, 956, 957 and 958) are being discontinued.

Liquid Pearls

10 colors of the PL series (177, 182, 207, 208, 216, 221, 228, 230, 231, and 234) are being discontinued.

Bisq-Stain Opaque Acrylics

10 colors of the OS series (554, 557, 561,

562, 566, 577, 578, 585, 587 and 588) are being discontinued.

Oil-Based Translucent Stains

12 colors of the TS series (552, 553, 554, 555, 556, 557, 558, 559, 560, 563, 567 and 572) are being discontinued.

NonFired Accessories

AS 960, 975, 976, 977, 978, 979 and 980 are being discontinued, as well as the 8oz size of AS 957 and SP 402.

Duncan Molds:

As noted in the Larry Duncan letter, Duncan is ceasing the production of Duncan and Scioto molds. The entire lines of Duncan and Scioto molds will be transferred to a small mold company, where the molds will continue to be produced. When compared to the prompt, economical service that we have received from Duncan Enterprises, few companies can compete. Therefore, Duncan has agreed to continue producing the Duncan and Scioto molds for a 30 day period of time. This short period of time will allow our production customers and dealers to purchase enough molds to cover their needs during the future transfer of the molds.

Gare: Gare has announced that they will cease producing new designs of molds for all of 2004. This hiatus in new mold designs is due to the declining interest in new mold designs by the consumer market, as well as changes within the market place in general.

Gare has also announced that they will reduce the number of molds in their line to approximately 600 designs. Effective immediately, nearly 700 mold designs will be discontinued and dropped from the Gare mold line in the coming months. Please refer to [Gare's website](#) for a list of molds that will be dropped from their mold line.

Gare will produce the discontinued mold designs until the end of May 2004, after which the molds will cease being produced. If there is any inventory of the discontinued mold designs,

If you know of any other classes coming up, please contact Kelly at Cactus Bend Ceramics so we can get the information in the next newsletter.



Our next meeting is March 1, 2004 at Mt. Olive Lutheran Church. Glenn Pourteau will be presenting some information about the new website features.

Please come join us. Bring some of your pieces for show and tell.

The meeting starts at 7pm with refreshments being served by one of the members.

Texas Gulf Coast Ceramics Society
4501 Saint Goar Street
Dickinson, Tx 77539